Investor Tear Sheet - 3Q '21



About AVANGRID: AVANGRID, Inc. (NYSE: AGR) aspires to be the leading sustainable energy company in the United States. Headquartered in Orange, CT with approximately \$39 billion in assets and operations in 24 U.S. states, AVANGRID has two primary lines of business: Avangrid Networks and Avangrid Renewables. Avangrid Networks owns eight electric and natural gas utilities, serving more than 3.3 million customers in New York and New England. Avangrid Renewables owns and operates a portfolio of renewable energy generation facilities across the United States. AVANGRID employs approximately 7,000 people and has been recognized by Forbes and Just Capital as one of the 2021 JUST 100 companies – a list of America's best corporate citizens – and was ranked number one within the utility sector for its commitment to the environment and the communities it serves. The company supports the U.N.'s Sustainable Development Goals and was named among the World's Most Ethical Companies in 2021 for the third consecutive year by the Ethisphere Institute. For more information, visit www.avangrid.com

Why AVANGRID?

Uniquely Positioned to be the Leading Sustainable Energy Company in the U.S.

- ✓ 6-8% CAGR '21-'25⁽¹⁾, including merger with PNM Resources
- \$20B of regulated (2) & contracted investments through '25
- ✓ Attractive business mix >85% regulated Networks (2)
- Unique offshore wind, onshore renewables & transmission opportunities, aligned with state & federal clean energy policies
- Reliable dividend & commitment to solid investment grade credit ratings
- (1) Long Term Outlook as of November 5,2020.
- Includes PNM Resources, based on Long Term Outlook as of November 5,2020.

3Q '21 Net Income \$111M \$0.29/share

3Q '21 Adjusted Net Income⁽¹⁾ \$133M \$0.34/share

(1) See reconciliation of Adjusted Net Income to Net Income and Adjusted EBITDA with Tax Credits to Net Income

Earnings Roll Forward

	EPS	Adjusted EPS ⁽¹⁾
3Q '20	\$0.28	\$0.32
Networks	(\$0.00)	\$0.01
Renewables	(\$0.05)	(\$0.06)
Corporate	\$0.06	\$0.06
3Q '21	\$0.29	\$0.34

(1) See reconciliation of adjusted net income and adjusted EPS to net income and EPS on page 2

Amounts may not add due to rounding

3Q '21 Executive Summary

Exceptional Growth for 9M '21 - Continued Execution on Financial & Strategic Initiatives

- Affirming Earnings Outlook for '21(1)
 - Executing New York rate plan
 - Achieved customer service metric milestones & filed to remove CMP ROE adjustment
 - Completed PNM Resources merger testimony & hearings; New Mexico Commission decision pending & expected 4Q approval & close
- Renewables

Networks

- Vineyard Wind 1 achieved financial close & started construction; Commonwealth Wind bid up 1.2 GW in MA offshore RFP
- Reached agreement to restructure wind leases with partner, 4.9 GW AVANGRID lease areas, including Kitty Hawk (2.5 GW)
- 1.4 GW onshore PPAs with ~1 GW under construction
- AVANGRID
 - On target with \$2.9B capital investments plan for '21
 - Strengthened leadership team with appointments at CMP & Renewables business
 - Inaugural ESG& F Webinar launched on AVANGRID website
 - Executed AVANGRID's first utility Green Bonds totaling \$625M

(1) Outlook assumes the close of the PNM Resources merger at the end of '21 and does not include PNM Resource financial results or closing costs related to the merger.

AVANGRID, Inc. as of 9/30/21				
Symbol	AGR			
Exchange	NYSE (US Dollar)			
Price	\$48.60			
YTD Change (%)	6.9%			
Avg. Volume	525,820 (30-day trading)			
52 Week High	\$55.57			
52 Week Low	\$44.02			
Market Cap	18.8B			
Shares Outstanding (m)	~387			



Upcoming Events

11/7-9 – EEI Annual Financial Conference 12/8 – Wells Fargo Midstream & Utilities Symposium 12/16 – NDR with KeyBank

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Reconciliation of Non-U.S. GAAP Financial Measures

Avangrid, Inc. Reconciliation of Non-U.S. GAAP Adjusted Net Income (Loss) - \$M (Unaudited)

	Three Months ended September 30,					
	2021		2020		'21	vs '20
Networks	\$	116	\$	94	\$	23
Renewables		12		25		(13)
Corporate*		(17)		(31)		15
GAAP Net Income	\$	111	\$	87	\$	24
Adjustments:						
Restructuring charges		-		1		(1)
Mark-to-market earnings - Renewables		9		7		2
Accelerated depreciation from repowering		-		3		(3)
Impact of COVID-19		19		8		11
Merger costs		3		-		3
Income tax impact of adjustments**		(8)		(5)		(3)
Adjusted Net Income	\$	133	\$	100	\$	33

^{*} Includes Corporate and other non-regulated entities as well as intersegment eliminations

Non-U.S. GAAP Adjusted Net Income (Loss) - \$M

	Three Months ended September 30						
	Adjusted 2021		Adjusted 2020		Adjusted '21 vs '20		
Networks	\$	130	\$	99	\$	31	
Renewables		18		32		(14)	
Corporate*		(15)		(31)		17	
Adjusted Net Income	\$	133	\$	100	\$	33	

^{*} Includes Corporate and other non-regulated entities as well as intersegment eliminations

Avangrid, Inc.

Reconciliation of Non-U.S. GAAP Adjusted Earnings (Loss) Per Share (EPS) (Unaudited)

	Three Months ended September 30,					
	2021		2020		'21	vs '20
Networks	\$	0.30	\$	0.30	\$	(0.00)
Renewables		0.03		0.08		(0.05)
Corporate*		(0.04)		(0.10)		0.06
GAAP Earnings Per Share	\$	0.29	\$	0.28	\$	0.01
Adjustments:						
Restructuring charges		-		0.00		(0.00)
Mark-to-market earnings - Renewables		0.02		0.02		0.00
Accelerated depreciation from repowering		-		0.01		(0.01)
Impact of COVID-19		0.05		0.02		0.02
Merger costs		0.01		-		0.01
Income tax impact of adjustments**		(0.02)		(0.02)		(0.01)
Adjusted Earnings Per Share	\$	0.34	\$	0.32	\$	0.02
Weighted-avg # of Shares (M):		387.3		309.5		

Amounts may not add due to rounding

Non-U.S. GAAP Adjusted Earnings (Loss) Per Share

	Three Months ended September 30,						
	Adjusted 2021		Adjusted 2020			justed vs '20	
Networks	\$	0.34	\$	0.32	\$	0.01	
Renewables		0.05		0.10		(0.06)	
Corporate*		(0.04)		(0.10)		0.06	
Adjusted Earnings Per Share	\$	0.34	\$	0.32	\$	0.02	
Weighted-avg # of Shares (M): Amounts may not add due to rounding		387.3		309.5			

Includes Corporate and other non-regulated entities as well as intersegment eliminations

Use of Non-U.S. GAAP Financial Measures

To supplement our consolidated financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), we consider adjusted net income, adjusted earnings per share, adjusted EBITDA and adjusted EBITDA with Tax Credits as non-GAAP financial measures that are not prepared in accordance with GAAP. The non-GAAP financial measures we use are specific to AVANGRID and the non-GAAP financial measures of other companies may not be calculated in the same manner. We use these non-GAAP financial measures, in addition to GAAP measures, to establish operating budgets and operational goals to manage and monitor our business, evaluate our operating and financial performance and to compare such performance to prior periods and to the performance of our competitors. We believe that presenting such non-GAAP financial measures is useful because such measures can be used to analyze and compare profitability between companies and industries by eliminating the impact of certain non-cash charges. In addition, we present non-GAAP financial measures because we believe that they and other similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance.

We define adjusted net income as net income adjusted to exclude restructuring charges, mark-to-market earnings from changes in the fair value of derivative instruments, accelerated depreciation derived from repowering of wind farms, a legal settlement, costs incurred related to the PNMR Merger and the impact of the global coronavirus (COVID-19) pandemic. We believe adjusted net income is more useful in understanding and evaluating actual and projected financial performance and contribution of AVANGRID core lines of business and to more fully compare and explain our results. The most directly comparable GAAP measure to adjusted net income is net income. We define adjusted earnings per share, or adjusted EPS, as adjusted net income converted to an earnings per share amount. We define adjusted EBITDA as adjusted net income adjusted to fully exclude the effects of net (loss) income attributable to noncontrolling interests, income tax expense (benefit), depreciation and amortization, interest expense, net of capitalization, other (income) expense and (earnings) losses from equity method investments. We further define adjusted EBITDA with tax credits as adjusted EBITDA adding back the effect of retained Production Tax Credits (PTCs) and Investment Tax Credits (ITCs) and PTCs allocated to tax equity investors. The most directly comparable U.S. GAAP measure to adjusted EBITDA and adjusted EBITDA with tax credits is net income.

The use of non-GAAP financial measures is not intended to be considered in isolation or as a substitute for, or superior to, AVANGRID's GAAP financial information, and investors are cautioned that the non-GAAP financial measures are limited in their usefulness, may be unique to AVANGRID, and should be considered only as a supplement to AVANGRID'S GAAP financial measures. The non-GAAP financial measures may not be comparable to other similarly titled measures of other companies and have limitations as analytical tools.

Non-GAAP financial measures are not primary measurements of our performance under GAAP and should not be considered as alternatives to operating income, net income or any other performance measures determined in accordance with GAAP.

We use the following non-GAAP metrics in our presentation, which are reconciled to their closest GAAP financial measure in the Appendix: Adjusted net income, adjusted EPS, adjusted EBITDA and adjusted EBITDA with Tax Credits.

Investors and others should note that AVANGRID routinely posts important information on its website and considers the Investor Relations section, www.avangrid.com/wps/portal/avangrid/Investors,a channel of distribution.

^{** 2021:} Income tax impact of adjustments: (\$2.4)M and (\$13.3)M from mark-to-market (MtM) earnings -Renewables, (\$4.9)M and (\$8.9)M from impact of COVID-19 - Networks, and (\$0.8)M and (\$1.7)M from merger costs - Corporate, for the three and nine months ended September 30, 2021, respectively.

^{** 2020:} Income tax impact of adjustments: (\$1.6)M and \$2.5M from mark-to-market (MtM) earnings, (\$0.7)M and (\$2.3)M from accelerated depreciation - Renewables, (\$0.3)M and (\$1.4)M from restructuring charges - Networks, Renewables and Corporate, (\$1.9)M and (\$5.4) million from impact of COVID-19, for the three and nine months ended September 30, 2020, respectively.

^{*} Includes Corporate and other non-regulated entities as well as intersegment eliminations, earnings - Renewables and (\$0.01) and (\$0.03) from impact of COVID-19 - Networks, for the three and nine months ended September 30, 2021, respectively.

^{** 2020:} EPS Income tax impact of adjustments: \$0 and \$0.01 from mark-to-market (MtM) earnings, (\$0.01) and (\$0.01) from accelerated depreciation - Renewables, and (\$0.01) and (\$0.02) from impact of COVID-19, for the three and nine months ended September 30, 2020, respectively.